

MOSAIC HARMONY  
MINUTES OF BOARD MEETING  
Thursday, June 13, 2024

**Attending** (virtual): Crystal Jefferson, Karen Stern, Sallie Williams, Jim Price, Jan Callaway, Hey-Jin Kong, David North, Sabine Creamer, Laura Romstedt, Sue Price

The meeting was called to order at 7:00 p.m.

The Minutes of the 5/9/24 Board meeting were approved by email after the meeting. Sallie will forward the minutes to the webmasters to post on Moha's website.

**President's Report:**

- Upcoming Town Hall Meeting 6/24/2024 - Crystal will create an agenda, open the meeting, and then invite the other Board members to share their reports. After the reports, the floor will be open for comments/questions/feedback. Prior to the meeting, Crystal will send a short survey to choir members so they can provide feedback about how the season went and other topics. Board and Staff will present "Year-in-Review" reports. The Nominating Committee will present the Slate of Board nominees for a vote. The Director and Assistant Director will give a preview of plans for next season.
- Job Descriptions and Contracts for Mosaic Harmony Staff will be presented before the end of the current fiscal year.

**Music Director's Report:**

The Director and Assistant Director will meet next Tuesday 6/18/24 to go over the concert flow, seating charts, and other details.

**Concerts:**

- 6/23/24      30th Anniversary Concert
- Volunteers are needed for the ticket table, greeters, and ushers. Sabine will request that volunteers serve as ushers, greeters, and ticket takers. Several members have family and friends who are willing to volunteer
  - Giving Back Campaign – It was decided that there will not be a campaign as there were other more pressing priorities
  - Ticket sales – One member has purchased 10 tickets for Vinson Hall Retirement Community. Another member is reaching out to invite former performers. The push to promote the concert on social media and with membership continues.
  - Happy Hour at Clyde's - Those who wish to dine at Clyde's will need to make their own reservations directly with the restaurant.
  - Silent Auction Fundraiser on Give Butter platform. Silent Auction Status: Total bids as of today are approximately \$1,750.
- Potential Future Performances
- Reston Multicultural Event, Sept 21, 2024 – The Director determined that this is not a good fit for MoHa so we will not participate.

### **Fundraising Report:**

- Laura Romstedt and Sue Price presented their perspectives on the history of Mosaic Harmony fundraising.
- The Spring Concert has traditionally provided significant funding for the next season.
- Corporate grants have not been and are not expected to be a significant income source.
- A former member who was also a fundraising consultant told Mosaic Harmony Leadership that 80% of the funding for the choir will come from the membership.
- Possible solutions to increase revenue were discussed. They included raising dues, encouraging members to donate when they renew their memberships, and asking for support from members throughout the season, not just at the end of the season.

### **Grants Report:**

- Pending grant awards from ArtsFairfax and Virginia Commission for the Arts will be announced in August.
- Sallie noted for Sabine that she will need copies of all programs, catalogs, and promotional materials for the 2023-2024 season. Sallie will attach these examples to the FY24 grant final reports due 8/1/24.
- Sallie is not continuing as Grants Lead. Jane Cruz will take on Grants responsibilities.

### **Membership Report:**

- There are currently sixty-two members - forty-seven singing members and fifteen supporting members.

### **Treasurer's Report:**

- The Board has reviewed monthly budget documents received from the Treasurer
- The Treasurer is projecting a significant budget shortfall. There is hope that Anniversary Concert ticket sales and other revenue sources (Silent Auction, Individual Donations) between now and the end of the fiscal year will allow us to end the year in sound financial condition.

- Monthly Budget Update

May Income:	\$1,970.76
May Expenses:	\$4,971 (primarily salary expenses)
Net Monthly Loss:	\$3,000

**Community Building and Nominating Committee Report:**

- The Nominating Committee will propose five candidates for the 2024-2025 Board at the upcoming Town Hall Meeting scheduled for 6/25/2024. The candidates are Hey-Jin Kong, Kurt Jaeger, Jim Price, Barbara Ott, and Terry Bertsch.
- The last mingle of the year will be before the Town Hall

**Board Votes**

The current language in Mosaic Harmony's bylaws requires former Directors to stay off the Board for two years before serving again. After acknowledging that this requirement would prevent Kurt Jaeger from serving next season, a motion was made to allow a one-time exception. The motion was carried by unanimous vote of the Board.

The meeting was adjourned at 8:50 p.m.

The next meeting will be held on July 11, 2024